

# **Petanque Federation Australia Ltd.**

**ABN 76099110460. ACN 099 110460**

## **Annual Report 2019**

## Table of Contents

1 Agenda Annual General meeting 2019

2 Minutes of the AGM 2018

3 Presidents Report

3.1 Introduction

3.2 Communications

3.3 Membership

3.4 Umpiring

3.5 Coaching

3.6 State Leagues

3.7 International Events

3.8 National Competitions

3.9 Norfolk Island Trip

3.10 Business Plan

3.11 Financial Reporting

3.12 The Future

4 Financial Report

4.1 Balance Sheet

4.2 Profit and Loss

4.3 Profit and Loss (Budget Analysis)

4.4 Budget 2019/20



Petanque Federation Australia Ltd ABN76 099 ACN099 10460

Affiliated to the FIPJP

President Joe Corcoran

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Secretary Leo Prior

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## Agenda Annual General Meeting 2019

**Annual General Meeting Thursday 18th April at 7.00pm**

Venue; Caulfield Park Petanque Club – 280 Balaclava Road Caulfield  
North

1. Opening of the meeting and welcome from Joe Corcoran, President Pétanque Federation Australia
2. Members present signed forms from their clubs authorizing them to represent their Club.
3. Apologies
4. Minutes of the 2018 Annual General Meeting having already been Distributed to members.
5. Presidents Report.
6. Financial Report will be issued to members prior to the meeting.
7. Notices Of Motion – Nil.
8. Election of Board Members – four vacancies – four nominations,
  - A) Helen Bayet, Western Australia.
  - B) Rosemary Wall, New South Wales.
  - C) Jonathan Giddings, South Australia.
  - D) Leo Prior, Tasmania
9. Any other business pertaining to the Annual General Meeting
10. Closure.

## 2 Petanque Federation Australia Annual General Meeting Minutes March 14<sup>th</sup> 2018 at Caulfield Petanque Club 6:00pm

1. President Joe Corcoran welcomed all those present to the 2018 Annual General Meeting of Petanque Federation Australia.

As there was not the necessary quorum for the meeting an adjournment was announced.

The meeting was reopened and those present were determined to represent a quorum.

2. Apologies :-Mary Deakin , Leo Prior

3. Present : Joe Corcoran(president0 ,Andre Deramond (Vice President), Jeff Langdon(Director) , Terry Dando(Secretary), Colin Buckley (Caulfield P.C.),Marie Anne Kerjean (Wollongong P.C.), Didier Kerjean (Wollongong P.C.), Graham Jones (Caulfield P.C) Stephanie Corcoran (Subiaco P.C ) Max Chaperon (Weird P.C.), Gary Hosie (Boules Artistes P.C.),Annette Horsler (Derwent P.C.) Neil Kelly (AMA P.C.) Jean Claude Dufroux (St Kilda P.C) Luc Bernhard ( St Kilda P.C) Ray Beaumont (Port Noarlunga P.C)

Proxies from the following clubs for the secretary and president-Brisbane Southside , Newcastle , Mt Macedon ,Bayside Boules, Subiaco, Port Noarlunga , Sandown P.C.

4. The 2017 AGM PFA minutes were distributed to members in April 2017 ,placed on the PFA website since the last AGM and distributed to members prior to this meeting.

Moved Stephanie Corcoran

2<sup>nd</sup> Ray Beaumont

The minutes of the 2017 are correct as presented.

Carried

5. President's Report

The report had been distributed to members and placed on the PFA website.

Joe Corcoran , PFA president noted some of the following important points from his report.

- Constitutional change to allow club committee personnel to be eligible for election to the board.
- The use of the PFA portal for communication with clubs and members-allowing affiliation by clubs and members to be done online , invoices to be issued to clubs and personnel and the Newsletter to members. The newsletter has been sent to all members who have placed their email addresses on the portal.
- The use of MyPetanque for PFA entries
- Membership is still growing-1630 at present
- Coaching success-Trans Tasman open success in 2017 and 2018.Oceania success-qualified for the men's world championship,14<sup>th</sup> in the Women's world and runner up by the juniors in the Nation Championship.

Moved Colin Buckley 2<sup>nd</sup> Neil Kelly. That the president's annual report be accepted.  
Carried

**6. Financial Report**

- Joe Corcoran has been acting as treasurer for the past year but hopefully a new appointment for treasurer will be done at the first PFA board meeting. The PFA board uses an independent book-keeper at present.
- One question from Max Chaperon was raised regarding the breakdown of cash for prizes at tournaments with regard to the number of entries-The president replied that this information would be forwarded as soon as possible on his return to Western Australia after holidaying in Tasmania (after the Easter International)
- Budget- Budgeted for an increase of sixty members
- Training workshops-noted in the budget
- Book-keeper to be retained for 2018-2019
- Aim is for leagues and clubs to promote the game-PFA board will support

Moved Joe Corcoran 2<sup>nd</sup> Luc Berhard

That the financial report be accepted as presented by the membership  
Carried

**7. Nominations for Board Directors**

The following personnel were nominated for the four vacant board positions.

Joe Corcoran-Subiaco

Mary Deakin- Longbeach

Max Chaperon-Weird

Colin Buckley-Caulfield

As the number of personnel nominated did not exceed the vacant positions , all nominated personnel have been elected to the board.

A vote of thanks was extended to Terry Dando for his extensive work as secretary over the past five years.

**8. Notices of Motion-Nil**

**9. Life Membership**

The proposal for Petanque Federation Australia Life membership for Raymond Beaumont was passed by acclamation.

As there was no other business the meeting concluded at 6:40 pm

Terry Dando

**Retiring** Petanque Federation Australia Secretary

### **3 PRESIDENTS REPORT**

#### **3.1 INTRODUCTION**

This has been another year in which we have continued to develop and improve the way we operate. Our coaches and Umpires commissions are now fully operational, plus there have been further developments to the on-line member's portal. We held our second Easter Petanque Carnival and there were also some great performances from our Australian teams on the international stage.

During the year, three of our directors resigned for various reasons, which left us with only four directors on the board. This was less than required by the constitution and three new directors were appointed to bring the board back to the seven that we started the year with.

Under the constitution four of these directors are required to stand-down at this AGM. Two of these will be standing for re-election and we have two new candidates which will ensure we fill the seven elected positions.

#### **3.2 COMMUNICATIONS**

The PFA Members Portal was introduced in January 2017. The portal allows member clubs and leagues to manage their licensed player details using on-line technologies rather than paper-based forms. Clubs and leagues can also use the portal for communicating with their own members.

Over the last two years, we added extra functionality to the Portal to allow the organisation to invoice and receipt members for player licences, affiliation fees and tournament registrations. Our Members have now become quite familiar with the portal and last year's membership renewal period was almost trouble free.

Our monthly email Newsletter which is sent to all players, clubs and leagues continues to grow in popularity. We are now distributing over 1400 copies each month.

Thirdly, we have a Memorandum of Understanding with the owners of the MyPetanque tournament registration and results website which allows Leagues, Clubs and the Federation itself to use this important resource. This complements the Portal

functionality giving the sector a comprehensive suite of online services.

The PFA website has been developed to include regular news items and a more comprehensive document repository.

### **3.3 MEMBERSHIP**

Over the year we have seen a slow down in the growth in new members. We now have more than 1600 licensed players and 53 affiliated clubs, however, over the coming year we will be working hard to try to increase that to around 1700 licensed players.

We continue to encourage the use of the day license, which enables clubs to allow a limited number of unlicensed players to take part in open club competitions. This is generally well supported and most clubs believe it will make it easier for them to attract more licensed players.

### **3.4 UMPIRING**

Leo Prior has been working hard in his role of Umpiring Administrator, in addition to circulating all umpires reports and maintaining the records of umpire's qualifications. He has been cleaning up those records and we no longer retain retired or other non-active umpires on our lists for very long.

During the year the PFA Umpire commission members held umpire's workshops and training courses in Victoria, NSW and SA, resulting in new national, state and club umpires being appointed. Three existing umpires achieved national umpire status during the year.

### **3.5 COACHING**

Patrick Dufresne, our national coach, together with Gerard Finette, our administrative director of coaching, have developed guidelines in line with the recommendations of the FIPJP, which are now being used by coaches and players all over the country.

We have also conducted coaching development courses over the last year in Victoria, NSW and SA. We are looking forward to conducting coaching development courses in WA and QLD later this year.

In the middle of last year Patrick and Gerard conducted a very successful training camp in Melbourne, which was attended by a number of players who had been selected to be part of the Australian team to take part in the World Championships in Canada in September.

Our selection panel which is made up of coaches from all states, operates in accordance with the PFA Selection Policy. The panel which is chaired by Adrian Clements has been in operation for the last three years. Last year the panel was responsible for the selection of a number of very successful Australian Teams.

### **3.6 STATE LEAGUES**

This year we held our first ever Joint meeting between the PFA board and representatives of the State Leagues. The meeting allowed us to discuss a range of subjects, including the business plan and what we would like to achieve over the next three years. The selection policy was also discussed and it was agreed to maintain actual policy and review it, taking into account comments made during the meeting. We also looked at how we could improve communications between PFA and State Leagues. We discussed which policies needed reviewing, how to improve coaching and umpiring, then finished with a look at a number other items including state ranking systems, the use of My petanque and the Sport software in running competitions.

Everyone agreed that the meeting was very useful and that they would like to continue them on an annual basis.

### **3.7 INTERNATIONAL EVENTS**

Last year we sent Australian teams to the Trans-Tasman Championship in New Zealand, Pan Pacific in Australia and the Men's World Championships in Canada.

In the Trans-Tasman our open team won again however, our senior's team missed out.

In the Pan Pacific, our Australian teams did really well. The best placed finished second behind a New Caledonian team and next best was equal third with another New Caledonian team.



In the world championship, our team did their best and played at their best but were out-classed by the opposition. The ground was extremely difficult and any boule closer to the jack than 50cm was shot out. All the Major teams had 2 or 3 shooters in their team. Lionel Chazal did well in the shooting competition with a score of 31 but to qualify in top 16 you needed 36 points. The top players were scoring in between 40 to 50 points and the final was won with 57 points.

In march this year our Australian team won both categories in the Tran-Tasman in Newcastle, the first time the Australian team has done that since 2007 in Melbourne. (St Kilda)

### **3.8 NATIONAL COMPETITONS**

The third year of the State Super 4 Competition, with teams of two men and two women playing qualifying rounds in each State, culminated in the national final held at Eastern Suburbs Petanque Club in Adelaide on the first weekend in September.

The top open and O'60 teams from each State played off for the trophy. The competition was tough with teams from Victoria, NSW, WA and SA taking part. The open competition was won by SA, and the O'60s competition was won by NSW.

This year the competition has been revised to become the Interstate 6, in which teams of 3 men and 3 women in both open and O'60's categories will play off over 2 days. State leagues will select the teams to represent each state, the final will be held in September at a venue which is still to be selected.

Easter will see the third National Carnival of Petanque, which will be held at Caulfield Park Club again, with the singles, doubles and triples competitions all held at the same venue over 4 days. So far entries have been really good. We expect it to be just as successful as the two previous events and this will be the final Carnival at Caulfield. Next year the event will move to Novar Gardens Club in Adelaide.

### **3.9 NORFOLK ISLAND TRIP**

Our petanque trip to Norfolk Island was a tremendous success with more than 70 players enjoying a great holiday on the picturesque island, combined with a petanque competition

spread over several days. The consensus of those who took part was that it was great idea and we should look at organising a similar trip next year.

### **3.10 BUSINESS PLAN**

During the year we reviewed our business plan and found that a number of our goals, particularly in the areas of how quickly we could increase the numbers players and Clubs, were not likely to be achieved.

These will be reviewed by the new board and that section of the plan revised. The financial plans for future years will also be reviewed to match the revised growth plans. Once the review is complete the revised version will be available on the website.

### **3.11 FINANCIAL REPORTING**

We have continued to employ our book keeper and utilize the MYOB accounting system. This has proved to work well and we have been able to produce detailed financial reports for the board every month, which has assisted greatly in our financial control.

The Annual Financial Reports are bound with this report and you will see that we had a surplus this year. Next year we will need the extra money to help with the Oceania Championship which we will hosting in Australia.

### **3.12 THE FUTURE**

We will continue to improve our systems to provide more services through the portal. We will be reviewing and updating our policies where needed.

In the coming months we will also be directing more of our attention towards seeking sponsorship and finding grant funding to assist us with hosting the Oceanic Championship in Australia this year. Our coaches will continue to work hard to assist our players to keep on achieving the kind of results we saw this year.

Joe W Corcoran.

President PFA

22<sup>nd</sup> March 2019

# **PETANQUE FEDERATION AUSTRALIA**

## **4 FINANCIAL REPORT 2019**

### **4.1 Balance Sheet (Last Year Analysis)**

### **4.2 Profit and Loss (Last Year Analysis)**

### **4.3 Profit and Loss (Budget analysis)**

### **4.4 Budget 2019 to 2020**

# Petanque Federation Australia

## Balance Sheet [Last Year Analysis]

January 2019

14/3/19  
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	This Year	Last Year	\$ Difference	% Difference
<b>Assets</b>				
Current Assets				
Bank Accounts				
Transaction Account	\$4,500.62	\$1,602.00	\$2,898.62	180.9%
Online Saver	\$25,936.72	\$20,845.84	\$5,090.88	24.4%
Competition Entries Account	\$405.00	\$240.00	\$165.00	68.8%
Total Bank Accounts	<u>\$30,842.34</u>	<u>\$22,687.84</u>	<u>\$8,154.50</u>	<u>35.9%</u>
Total Current Assets	<u>\$30,842.34</u>	<u>\$22,687.84</u>	<u>\$8,154.50</u>	<u>35.9%</u>
Total Assets	<u>\$30,842.34</u>	<u>\$22,687.84</u>	<u>\$8,154.50</u>	<u>35.9%</u>
<b>Liabilities</b>				
Current Liabilities				
Development Fund	\$1,110.00	\$1,110.00	\$0.00	0.0%
Total Current Liabilities	<u>\$1,110.00</u>	<u>\$1,110.00</u>	<u>\$0.00</u>	<u>0.0%</u>
Total Liabilities	<u>\$1,110.00</u>	<u>\$1,110.00</u>	<u>\$0.00</u>	<u>0.0%</u>
<b>Net Assets</b>	<u>\$29,732.34</u>	<u>\$21,577.84</u>	<u>\$8,154.50</u>	<u>37.8%</u>
<b>Equity</b>				
Prior year's Surplus/Deficit	-\$3,160.53	\$2,792.07	-\$5,952.60	(213.2%)
Retained Earnings	\$24,738.37	\$21,946.30	\$2,792.07	12.7%
Current Year Surplus/Deficit	\$8,154.50	-\$3,160.53	\$11,315.03	358.0%
Total Equity	<u>\$29,732.34</u>	<u>\$21,577.84</u>	<u>\$8,154.50</u>	<u>37.8%</u>

# Petanque Federation Australia

## Profit & Loss [Last Year Analysis]

February 2018 through January 2019

14/3/19

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	This Year	Last Year	\$ Difference	% Difference
Income				
Licence Fees				
ACT Licence Fees	\$2,635.00	\$1,638.00	\$997.00	60.9%
NSW Licence Fees	\$6,225.00	\$5,633.50	\$591.50	10.5%
QLD Licence Fees	\$2,130.00	\$1,990.00	\$140.00	7.0%
SA Licence Fees	\$7,520.00	\$6,819.00	\$701.00	10.3%
TAS Licence Fees	\$1,880.00	\$1,638.00	\$242.00	14.8%
VIC Licence Fees	\$25,850.00	\$25,512.00	\$338.00	1.3%
WA Licence Fees	\$8,190.00	\$6,297.00	\$1,893.00	30.1%
Total Licence Fees	<u>\$54,430.00</u>	<u>\$49,527.50</u>	<u>\$4,902.50</u>	<u>9.9%</u>
Affiliation Fees				
ACT Affiliation Fees	\$200.00	\$100.00	\$100.00	100.0%
NSW Affiliation Fees	\$600.00	\$600.00	\$0.00	0.0%
QLD Affiliation Fees	\$300.00	\$300.00	\$0.00	0.0%
SA Affiliation Fees	\$1,000.00	\$1,000.00	\$0.00	0.0%
TAS Affiliation Fees	\$300.00	\$300.00	\$0.00	0.0%
VIC Affiliation Fees	\$2,400.00	\$2,240.00	\$160.00	7.1%
WA Affiliation Fees	\$500.00	\$500.00	\$0.00	0.0%
Total Affiliation Fees	<u>\$5,300.00</u>	<u>\$5,040.00</u>	<u>\$260.00</u>	<u>5.2%</u>
Competition Entry Fees				
NSW Comp Entry Fees	\$3,460.00	\$200.00	\$3,260.00	1,630.0%
QLD Comp Entry Fees	\$280.00	\$0.00	\$280.00	NA
SA Comp Entry Fees	\$780.00	\$0.00	\$780.00	NA
TAS Comp Entry Fees	\$195.00	\$0.00	\$195.00	NA
VIC Comp Entry Fees	\$6,160.00	\$0.00	\$6,160.00	NA
WA Comp Entry Fees	\$1,280.00	\$0.00	\$1,280.00	NA
Uncategorised Comp Entry Fees	\$0.00	\$12,336.00	-\$12,336.00	(100.0%)
Donations/Gifts	\$0.00	-\$3.00	\$3.00	100.0%
Uniforms	\$2,938.57	\$1,001.00	\$1,937.57	193.6%
Shooting mats/kits	\$1,106.20	\$652.60	\$453.60	69.5%
Other Income	\$173.25	\$0.00	\$173.25	NA
Total Income	<u>\$76,103.02</u>	<u>\$68,754.10</u>	<u>\$7,348.92</u>	<u>10.7%</u>
Cost of Sales				
Cash Prizes & Trophies	\$16,967.69	\$20,917.80	-\$3,950.11	(18.9%)
Umpires	\$1,400.00	\$1,200.00	\$200.00	16.7%
Catering	\$1,243.00	\$746.50	\$496.50	66.5%
Shooting Mats/Kits	\$621.08	\$440.97	\$180.11	40.8%
Coaching	\$1,000.00	\$2,900.00	-\$1,900.00	(65.5%)
Other Cost of Sales	\$281.47	\$1,643.83	-\$1,362.36	(82.9%)
Total Cost of Sales	<u>\$21,513.24</u>	<u>\$27,849.10</u>	<u>-\$6,335.86</u>	<u>(22.8%)</u>
Gross Profit	<u>\$54,589.78</u>	<u>\$40,905.00</u>	<u>\$13,684.78</u>	<u>33.5%</u>
Expenses				
Accounting/Bookkeeping Fees	\$1,277.50	\$1,303.75	-\$26.25	(2.0%)
ASIC/Trademark fees	\$1,871.00	\$94.00	\$1,777.00	1,890.4%
Bank Fees	\$18.00	\$44.00	-\$26.00	(59.1%)
Events				
Catering	\$677.00	\$135.00	\$542.00	401.5%
Meals	\$725.00	\$284.22	\$440.78	155.1%
Total Events	<u>\$1,402.00</u>	<u>\$419.22</u>	<u>\$982.78</u>	<u>234.4%</u>
Legal Fees	<u>\$676.50</u>	<u>\$1,078.00</u>	<u>-\$401.50</u>	<u>(37.2%)</u>
Printing	\$0.00	\$527.60	-\$527.60	(100.0%)
Internet	\$312.67	\$201.35	\$111.32	55.3%
Website development & training	\$1,150.00	\$1,600.00	-\$450.00	(28.1%)
Subscriptions	\$270.16	\$1,632.98	-\$1,362.82	(83.5%)
Training	\$825.00	\$0.00	\$825.00	NA
Uniforms	\$10,553.66	\$10,489.71	\$63.95	0.6%
Postage	\$154.86	\$56.65	\$98.21	173.4%
International Comp. Fees Exp.	\$1,243.45	\$486.96	\$756.49	155.3%
Travel Expenses				
Domestic Travel	\$7,197.46	\$7,626.10	-\$428.64	(5.6%)

# Petanque Federation Australia

## Profit & Loss [Last Year Analysis]

February 2018 through January 2019

14/3/19

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	This Year	Last Year	\$ Difference	% Difference
International Travel	\$5,488.64	\$5,118.19	\$370.45	7.2%
Vehicle kms/fuel	\$1,447.73	\$1,311.71	\$136.02	10.4%
Total Travel Expenses	<u>\$14,133.83</u>	<u>\$14,056.00</u>	<u>\$77.83</u>	<u>0.6%</u>
Insurance Expenses				
Cyber Liability Insurance	\$12,517.53	\$12,407.79	\$109.74	0.9%
Total Insurance Expenses	<u>\$12,517.53</u>	<u>\$12,407.79</u>	<u>\$109.74</u>	<u>0.9%</u>
Total Expenses	<u>\$46,406.16</u>	<u>\$44,398.01</u>	<u>\$2,008.15</u>	<u>4.5%</u>
Operating Profit	<u>\$8,183.62</u>	<u>-\$3,493.01</u>	<u>\$11,676.63</u>	<u>334.3%</u>
Other Income				
Interest Income	\$90.88	\$144.48	-\$53.60	(37.1%)
Other Income	\$0.00	\$188.00	-\$188.00	(100.0%)
Total Other Income	<u>\$90.88</u>	<u>\$332.48</u>	<u>-\$241.60</u>	<u>(72.7%)</u>
Other Expenses				
Other Expenses	\$120.00	\$0.00	\$120.00	NA
Total Other Expenses	<u>\$120.00</u>	<u>\$0.00</u>	<u>\$120.00</u>	<u>NA</u>
Net Profit / (Loss)	<u>\$8,154.50</u>	<u>-\$3,160.53</u>	<u>\$11,315.03</u>	<u>358.0%</u>

# Petanque Federation Australia

## Profit & Loss [Budget Analysis]

February 2018 through January 2019

14/3/19  
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	Selected Period	Budgeted	\$ Difference	% Difference
<b>Income</b>				
Licence Fees				
ACT Licence Fees	\$2,635.00	\$1,736.00	\$899.00	51.8%
NSW Licence Fees	\$6,225.00	\$5,972.00	\$253.00	4.2%
QLD Licence Fees	\$2,130.00	\$2,108.00	\$22.00	1.0%
SA Licence Fees	\$7,520.00	\$7,228.00	\$292.00	4.0%
TAS Licence Fees	\$1,880.00	\$1,736.00	\$144.00	8.3%
VIC Licence Fees	\$25,850.00	\$27,044.00	-\$1,194.00	(4.4%)
WA Licence Fees	\$8,190.00	\$6,676.00	\$1,514.00	22.7%
Total Licence Fees	<u>\$54,430.00</u>	<u>\$52,500.00</u>	<u>\$1,930.00</u>	<u>3.7%</u>
Affiliation Fees				
ACT Affiliation Fees	\$200.00	\$104.00	\$96.00	92.3%
NSW Affiliation Fees	\$600.00	\$620.00	-\$20.00	(3.2%)
QLD Affiliation Fees	\$300.00	\$310.00	-\$10.00	(3.2%)
SA Affiliation Fees	\$1,000.00	\$1,030.00	-\$30.00	(2.9%)
TAS Affiliation Fees	\$300.00	\$310.00	-\$10.00	(3.2%)
VIC Affiliation Fees	\$2,400.00	\$2,312.00	\$88.00	3.8%
WA Affiliation Fees	\$500.00	\$514.00	-\$14.00	(2.7%)
Total Affiliation Fees	<u>\$5,300.00</u>	<u>\$5,200.00</u>	<u>\$100.00</u>	<u>1.9%</u>
Competition Entry Fees				
NSW Comp Entry Fees	\$3,460.00	\$0.00	\$3,460.00	NA
QLD Comp Entry Fees	\$280.00	\$0.00	\$280.00	NA
SA Comp Entry Fees	\$780.00	\$0.00	\$780.00	NA
TAS Comp Entry Fees	\$195.00	\$0.00	\$195.00	NA
VIC Comp Entry Fees	\$6,160.00	\$0.00	\$6,160.00	NA
WA Comp Entry Fees	\$1,280.00	\$0.00	\$1,280.00	NA
Uncategorised Comp Entry Fees	\$0.00	\$12,500.00	-\$12,500.00	(100.0%)
Uniforms	\$2,938.57	\$1,000.00	\$1,938.57	193.9%
Shooting mats/kits	\$1,106.20	\$1,200.00	-\$93.80	(7.8%)
Other Income	\$173.25	\$0.00	\$173.25	NA
Total Income	<u>\$76,103.02</u>	<u>\$72,400.00</u>	<u>\$3,703.02</u>	<u>5.1%</u>
<b>Cost of Sales</b>				
Cash Prizes & Trophies	\$16,967.69	\$15,280.00	\$1,687.69	11.0%
Umpires	\$1,400.00	\$1,400.00	\$0.00	0.0%
Catering	\$1,243.00	\$700.00	\$543.00	77.6%
Shooting Mats/Kits	\$621.08	\$1,000.00	-\$378.92	(37.9%)
Coaching	\$1,000.00	\$0.00	\$1,000.00	NA
Other Cost of Sales	\$281.47	\$0.00	\$281.47	NA
Total Cost of Sales	<u>\$21,513.24</u>	<u>\$18,380.00</u>	<u>\$3,133.24</u>	<u>17.0%</u>
Gross Profit	<u>\$54,589.78</u>	<u>\$54,020.00</u>	<u>\$569.78</u>	<u>1.1%</u>
<b>Expenses</b>				
Accounting/Bookkeeping Fees	\$1,277.50	\$1,400.00	-\$122.50	(8.8%)
ASIC/Trademark fees	\$1,871.00	\$50.00	\$1,821.00	3,642.0%
Bank Fees	\$18.00	\$50.00	-\$32.00	(64.0%)
Events				
Catering	\$677.00	\$0.00	\$677.00	NA
Meals	\$725.00	\$300.00	\$425.00	141.7%
Total Events	<u>\$1,402.00</u>	<u>\$300.00</u>	<u>\$1,102.00</u>	<u>367.3%</u>
Legal Fees	\$676.50	\$1,200.00	-\$523.50	(43.6%)
Printing	\$0.00	\$1,000.00	-\$1,000.00	(100.0%)
Internet	\$312.67	\$200.00	\$112.67	56.3%
Website development & training	\$1,150.00	\$2,000.00	-\$850.00	(42.5%)
Subscriptions	\$270.16	\$1,600.00	-\$1,329.84	(83.1%)
Training	\$825.00	\$0.00	\$825.00	NA
Uniforms	\$10,553.66	\$7,000.00	\$3,553.66	50.8%
Postage	\$154.86	\$50.00	\$104.86	209.7%
International Comp. Fees Exp.	\$1,243.45	\$0.00	\$1,243.45	NA
Travel Expenses				
Domestic Travel	\$7,197.46	\$7,700.00	-\$502.54	(6.5%)
International Travel	\$5,488.64	\$9,600.00	-\$4,111.36	(42.8%)

**Petanque Federation Australia**

**Profit & Loss [Budget Analysis]**

**February 2018 through January 2019**

14/3/19

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	Selected Period	Budgeted	\$ Difference	% Difference
Vehicle kms/fuel	\$1,447.73	\$1,300.00	\$147.73	11.4%
Total Travel Expenses	<u>\$14,133.83</u>	<u>\$18,600.00</u>	<u>-\$4,466.17</u>	<u>(24.0%)</u>
Insurance Expenses				
Cyber Liability Insurance	\$12,517.53	\$12,400.00	\$117.53	0.9%
Total Insurance Expenses	<u>\$12,517.53</u>	<u>\$12,400.00</u>	<u>\$117.53</u>	<u>0.9%</u>
Total Expenses	<u>\$46,406.16</u>	<u>\$45,850.00</u>	<u>\$556.16</u>	<u>1.2%</u>
Operating Profit	<u>\$8,183.62</u>	<u>\$8,170.00</u>	<u>\$13.62</u>	<u>0.2%</u>
Other Income				
Interest Income	\$90.88	\$150.00	-\$59.12	(39.4%)
Total Other Income	<u>\$90.88</u>	<u>\$150.00</u>	<u>-\$59.12</u>	<u>(39.4%)</u>
Other Expenses				
Other Expenses	\$120.00	\$0.00	\$120.00	NA
Total Other Expenses	<u>\$120.00</u>	<u>\$0.00</u>	<u>\$120.00</u>	<u>NA</u>
Net Profit / (Loss)	<u><u>\$8,154.50</u></u>	<u><u>\$8,320.00</u></u>	<u><u>-\$165.50</u></u>	<u><u>(2.0%)</u></u>



		Budget 19/20
<b>Income</b>		
<b>Licence Fees</b>		
ACT Licence Fees		
NSW Licence Fees		
QLD Licence Fees		
SA Licence Fees		
TAS Licence Fees		
VIC Licence Fees		
WA Licence Fees		
Uncategorised Licence fees		\$56,000.00
<b>Total Licence Fees</b>		<b>\$56,000.00</b>
<b>Affiliation Fees</b>		
ACT Affiliation Fees		
NSW Affiliation Fees		
QLD Affiliation Fees		
SA Affiliation Fees		
TAS Affiliation Fees		
VIC Affiliation Fees		
WA Affiliation Fees		
Uncategorised Affiliation Fees		\$5,300.00
<b>Total Affiliation Fees</b>		<b>\$5,300.00</b>
Competition Entry Fees		
NSW Comp Entry Fees		
QLD Comp Entry fees		
TAS Comp Entry fees		
SA Comp Entry Fees		
VIC Comp Entry Fees		
WA Comp Entry Fees		
Uncategorised Comp Entry Fees Interstate		\$1,300.00
Uncategorised Comp Entry Fees Easter		\$11,200.00
<b>Total Competition Entry Fees</b>		<b>\$12,500.00</b>
<b>Other income</b>		
Donations/Gifts		\$0.00
Shooting kits and caps		\$1,200.00
Uniforms		\$2,000.00
<b>Oceania Tournament</b>		
Vic Gov Grant		\$10,000.00
Sponsorship		\$10,000.00
<b>Total Income</b>		<b>\$97,000.00</b>
<b>Cost of Sales</b>		
Cash Prizes Inter state		\$1,300.00
Cash prizes Easter		\$6,720.00
Trophies and Medals		\$1,200.00
Umpires & Score table		\$1,400.00
Catering		\$1,000.00
Shooting kits and caps		\$1,000.00
Coaching		\$0.00
Other Cost of Sales		
<b>Total Cost of Sales</b>		<b>\$12,620.00</b>

		<b>Budget 19/20</b>
<b>Gross Profit</b>		<b>\$84,380.00</b>
<b>Expenses</b>		
Accounting/Bookkeeping Fees		\$1,400.00
Advertising		
ASIC and Trademark coats		\$200.00
Bank Fees		\$50.00
<b>Events</b>		
Catering		
Meals		\$300.00
<b>Oceania Tournament</b>		
Accommodation		\$20,000.00
Transport		\$4,000.00
Trophies and Medals		\$2,600.00
Meals		\$10,000.00
other		\$2,000.00
<b>Total Events</b>		<b>\$38,900.00</b>
Grants		
Legal Fees		\$1,200.00
Printing		\$1,000.00
Internet		\$200.00
Website development & training		\$1,000.00
Stationary		
Subscriptions		\$1,000.00
Telephone Expenses		
Trng wkshps Umpires & Coaches		\$1,000.00
Uniforms		\$7,000.00
Postage		\$50.00
Internl Comp. Fees, Gifts, Exps.		\$500.00
<b>Travel Expenses</b>		
Domestic Travel		\$7,700.00
International Travel		\$7,800.00
Vehicle kms/fuel		\$1,300.00
<b>Total Travel Expenses</b>		<b>\$16,800.00</b>
<b>Insurance Expenses</b>		
Liability Insurance		\$12,400.00
<b>Total Insurance Expenses</b>		<b>\$12,400.00</b>
<b>Total Expenses</b>		<b>\$82,700.00</b>
<b>Operating Profit</b>		<b>\$1,680.00</b>
<b>Other Income</b>		
Interest Income		\$150.00
Other Income		
<b>Total Other Income</b>		<b>\$150.00</b>
<b>Other Expenses</b>		
<b>Net Profit / (Loss)</b>		<b>\$1,830.00</b>

